

The First Step



According to the highly acclaimed Dinklaker Vacuum Cleaner Sales Manual for Itinerant Retail Agents – specifically Chapter 2, “The First Step Towards a Successful Sale” – it was crucial for the saleswoman to “get her foot in the door.” However, after Doreen’s encounter with the automatic door in the lobby of the Ringling Brothers Building, she felt she needed to report on an exception to that rule ... provided she could ever wriggle free of the powerful electronic jaws that had trapped her for the past six hours. No, *seven*.